

Expedience Version 2018 Software Release Debuts “PDQs” – Proposals Done Quickly

New Release Advances Simplicity, Efficiency and Accuracy in RFP and Proposal Production

AMHERST, N.H. ([PRWEB](#)) November 06, 2017 -- Expedience Software, today announces Version 2018 of its leading-edge Microsoft Word based RFP and proposal automation solution. Expedience’s latest software release introduces radically advanced automated proposal templates known as PDQs (Proposals Done Quickly) which leverage client’s most up-to-date content and support integration across the MS Office suite including Excel, PowerPoint, and Outlook.

With Expedience, proposal professionals, sales teams and partners rapidly generate beautifully formatted documents such as Proactive Proposals, Statements of Work, Due Diligence Questionnaires, and other documents with the most up-to-date “selectable” content that can be customized with automated placeholders and replacement fields at the click of a button.

In addition, this release greatly enhances response to Excel RFPs through its new Excel Connect and Excel RFP Inspector products. Excel Connect is a Word-based solution that leverages the flexibility of Microsoft Word to respond to Excel-based RFPs. Excel RFP Inspector exposes data requirements placed on Excel RFPs, even in protected spreadsheets.

Melissa Mabon, Founder and CEO of Expedience Software

“RFPs issued by clients in MS Excel workbooks are becoming more and more common and are universally disliked by proposal writers,” said Melissa Mabon, Founder and CEO of Expedience Software. “RFP questions with a single cell provided for what can be a multi-paragraph response with the very limited word processing capability of Excel aren’t easy to answer professionally. Add copy/paste challenges, protected worksheets, and character count limitations and you see why our solution has been so well-received by proposal professionals!”

The release of Expedience Software Suite is available today. For more information and to request an online product demo, visit <http://www.expediencesoftware.com>.

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About Expedience Software

Expedience Software helps proposal professionals and sales teams quickly create accurate and beautiful proposals directly from Microsoft Word. Automate documents such as RFP & RFI responses, proactive proposals, FAQs, sales letters, DDQs, SOWs, and more. Expedience Software is recognized as a market innovator in the RFP/RFI automation industry providing simple solutions to respond quickly and accurately to revenue opportunities resulting in a greater volume of responses and increased win-rates. Expedience Software serves financial services, asset management, healthcare, legal, business services, manufacturing and technology organizations.



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